



Invest \$250,000 in HEAT Squad...

... and HEAT Squad will expand statewide, directly improving the lives and finances of the families we serve while creating jobs and revenue for local contractors.

SAVINGS

- **\$900** per HOUSEHOLD annually
- Over **\$1 MILLION** in Rutland County annually

CO₂

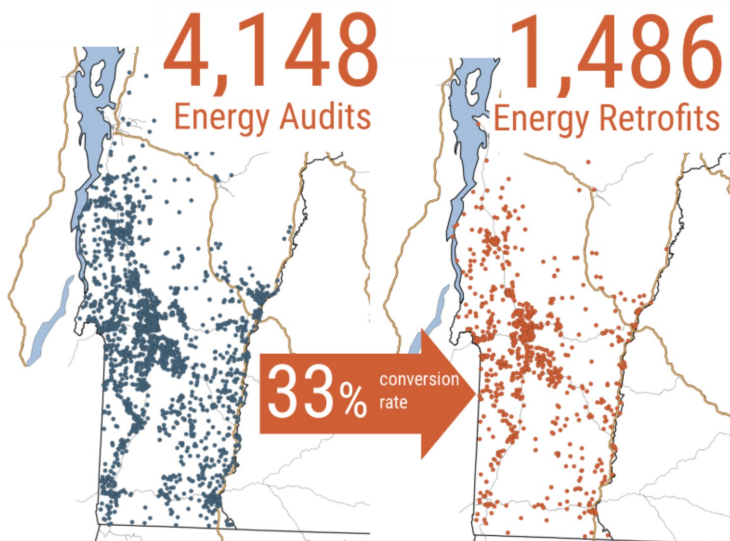
- **5,000** lbs saved per home
- **7,500,000** lbs of CO₂ saved annually

JOBS

- **62** contractors jobs
- Over **\$12,000,000** generated in revenue

HEALTH

- Improved health conditions for elderly & asthma/COPD patients
- **24%** report fewer asthma symptoms



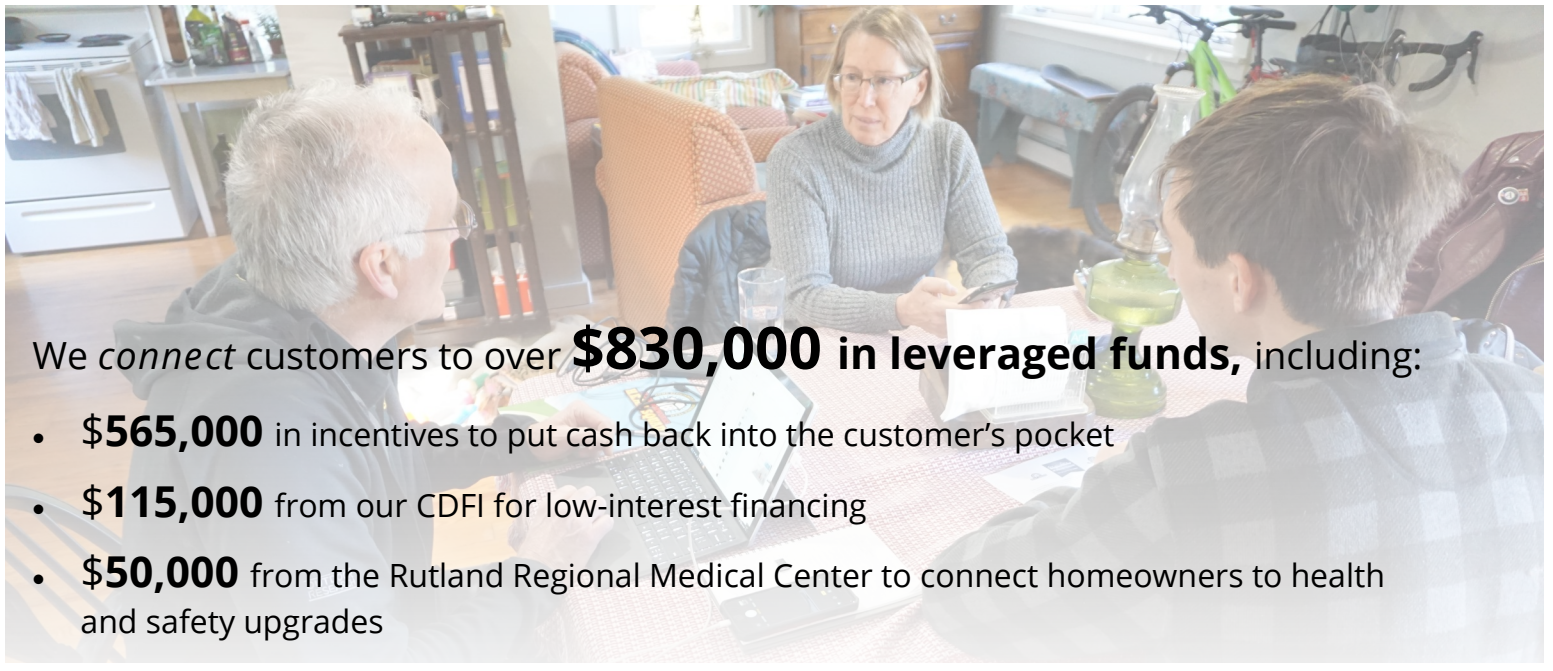
HEAT Squad provides a hand-up for low and middle income families that keeps them **warm, safe, and dry** in their homes.



One call does it all

The successful strategy of HEAT Squad since 2010:

- **Educate** homeowners about energy efficiency and what is best for their home
- Offer **low-cost**, comprehensive energy audits and **same day audit reports**
- Objective **advice, guidance**, and **professional help** at every step
- Referrals to **trusted**, local contractors
- Connect homeowners to NWWVT's **in-house affordable financing** and to applicable **rebates**
- Conduct a **quality review** of the finished efficiency project



We *connect* customers to over **\$830,000 in leveraged funds**, including:

- **\$565,000** in incentives to put cash back into the customer's pocket
- **\$115,000** from our CDFI for low-interest financing
- **\$50,000** from the Rutland Regional Medical Center to connect homeowners to health and safety upgrades

To bring HEAT Squad to all Vermonters...

HEAT Squad is proposing to expand statewide and to continue to target households with incomes below 120% of area median income, assuring that low and moderate income homeowners have access to incentives and technical assistance to achieve energy and cost savings.

HEAT Squad serves five counties, earning about 40% of its operating budget from fees charged to contractors and customers. **As the volume of business increases, the sustainability ratio improves.** In seven years, HEAT Squad will have served 8,000 customers and will be self-sufficient.

We are requesting \$250,000 a year to fill the gap in operational funds so we can help Vermonters be warm, safe, and dry in their homes.